Sustainable procurement

*Are you willing & able?*

Dr. Jolien Grandia
You are the key to sustainable procurement!

Are you willing & able?
Becoming willing & able

- Knowledge;
- Fit with the vision of the organization;
- Just procedures;
- Change agents
Change agents

• Voluntarily do more than required;

• Increase willingness & ability by:
  • Initiating;
  • Motivating;
  • Informing;
  • Advising;
  • Problem solving.
Key recommendations

1. Be a change agent

2. Be proactive;

3. Be personal;

4. Be selective;
Are you willing & able (to become a change agent)?