

Erasmus School of
Social and
Behavioural Sciences

Sustainable procurement

Are you willing & able?

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You are the key to sustainable procurement!

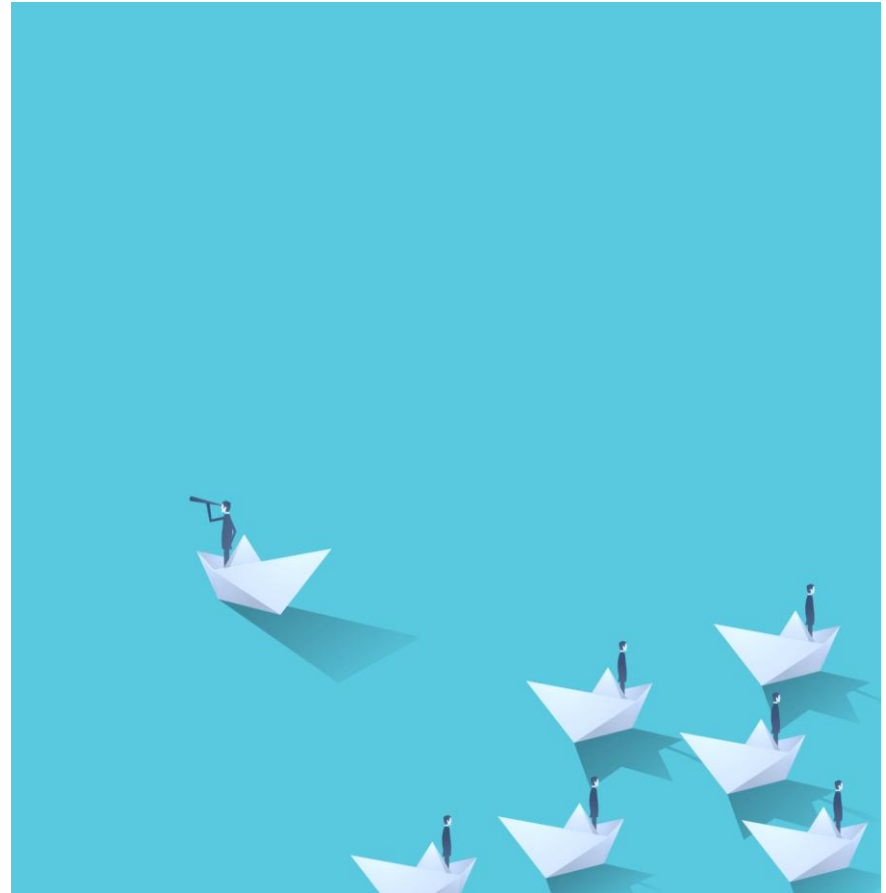


Are you willing & able?

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Becoming willing & able

- Knowledge;
- Fit with the vision of the organization;
- Just procedures;
- Change agents



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Change agents

- Voluntarily do more than required;
- Increase willingness & ability by:
 - Initiating;
 - Motivating;
 - Informing;
 - Advising;
 - Problem solving.



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Key recommendations

1. Be a change agent
2. Be proactive;
3. Be personal;
4. Be selective;



Are you willing & able (to become a change agent)?



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